



The 6 Profit Leaks in Construction Companies Without Real-Time ERP

In the construction industry, every dollar matters. Margins are tight, competition is fierce, and unexpected costs can quickly derail even the best-laid plans. But what if your company is losing money in ways you can't even see?

Hidden profit leaks are a silent threat to construction companies, and without the right tools, they can go unnoticed for months. This guide will help you uncover the 6 most common profit leaks and show you how real-time ERP like Acumatica can stop them in their tracks.

The Cost of Doing Nothing

Every day you operate without real-time ERP, you risk **losing profits** to inefficiencies you can't see. These hidden leaks don't just hurt your bottom line; they also impact your ability to grow, compete, and deliver for your clients.

But here's the good news: with the right tools, you can stop these leaks and take control of your profitability.



1. Inaccurate Job Costing

Job costing is the foundation of profitability in construction. But when you rely on outdated systems or manual processes, even small errors in estimating labor, materials, or overhead can snowball into significant losses.

Example:

You estimate a project will require 1,000 labor hours, but due to inaccurate tracking, it actually takes 1,200 hours. That 20% overrun eats directly into your profits.

How Real-Time ERP Helps:

With Acumatica Cloud ERP, you can track costs as they happen, ensuring your estimates stay accurate and your projects remain profitable.

2. Delayed Reporting

In construction, timing is everything. If your reporting systems are slow or disconnected, you're always reacting to problems instead of preventing them.

Example:

A project manager doesn't realize a key material is running low until it's too late, causing delays and rush-order fees.

How Real-Time ERP Helps:

Real-time reporting gives you instant visibility into every aspect of your business, so you can make proactive decisions and avoid costly surprises.

3. Poor Resource Allocation

Labor, equipment, and materials are your most valuable assets but they're also the easiest to mismanage. Without real-time visibility, you risk over-allocating resources to one project while leaving others under-resourced.

Example:

A piece of equipment sits idle on one site while another project pays for expensive rentals.

How Real-Time ERP Helps:

Acumatica Cloud ERP, implemented by DOPEX, provides a centralized view of resource usage, helping you allocate labor, equipment, and materials where they're needed most.

4. Change Order Chaos

Change orders are a fact of life in construction, but without a streamlined process, they can lead to delays, disputes, and unexpected costs.

Example:

A client requests a change mid-project, but the lack of a clear approval process causes confusion and delays.

How Real-Time ERP Helps:

ERP systems simplify change order management, ensuring every change is documented, approved, and accounted for in your budget and timeline.

5. Inefficient Billing and Payments

Cash flow is the lifeblood of any construction company, but manual or disconnected billing processes can lead to delays, missed payments, and strained client relationships.

Example:

Invoices are sent out weeks after project milestones are completed, delaying payments and creating cash flow issues.

How Real-Time ERP Helps:

Acumatica automates billing and payment processes, ensuring invoices are sent on time and payments are received faster.

6. Compliance and Risk Management Gaps

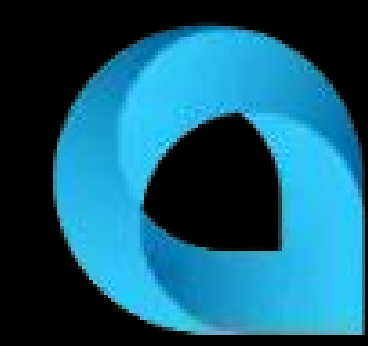
Construction companies face a maze of regulations, from safety standards to environmental requirements. Failing to stay compliant can result in costly fines, project delays, or even legal issues.

Example:

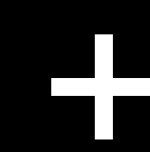
A missed safety inspection leads to a worksite shutdown, costing thousands in lost productivity.

How Real-Time ERP Helps:

Acumatica Cloud ERP includes built-in compliance tools, helping you stay ahead of regulations and reduce risk across your projects.



Acumatica
The Cloud ERP



Department
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Excellence

How DOPEX and Acumatica Can Transform Your Business

At DOPEX, we specialize in helping construction companies like yours implement Acumatica, the real-time ERP system designed to solve your biggest challenges. With DOPEX as your partner, you'll gain the tools and expertise needed to:

- **Track Costs in Real Time:** Keep every project on budget with accurate, up-to-the-minute cost tracking.
- **Make Data-Driven Decisions:** Access instant insights through Acumatica's powerful dashboards to stay ahead of potential issues.
- **Streamline Operations:** Automate time-consuming processes and reduce costly errors with a system tailored to your needs.
- **Improve Cash Flow:** Accelerate billing and payments to keep your business running smoothly and profitably.
- **Stay Compliant:** Avoid fines, delays, and risks with built-in compliance tools that simplify regulatory management.

With DOPEX's expertise in implementing Acumatica, you'll not only gain a powerful ERP system but also a trusted partner to ensure a smooth transition and long-term success.



Scale up. Let's talk.

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Learn More
dopex.co

